

## EXECUTIVE MEETING October 8, 2009

The meeting was called to order at 9:30 AM by President Bill Batty:

Present: Bob De Francesco, Jim Gast, Louise Terry, Don Snyder, Rick Stockstill, Steve Scales, Michael Hampton, Sam Armstrong, Ken Keth, Al Magyar (for John Haugh) Wayne Black, Scott Rose (for Newman Shufflebarger), John Bratty, Martin Jones, NSCA Jay Delphey, NSCA Jim Davidson, on Conference Call.

Guests:

Craig Mc Mahon Architect

Rich Kaysa, Blaser VP

Norbert Haussmann, Blaser CEO

Philip Hall, Attorney at Law

Bill Harder Long Range Planning Committee

Dave Johnson, Zone 4 SCTP Program

Mr. Haussmann and Mr. Hall made a presentation to NSSA, the purpose of which is to move their Corporate HQ to the National Shooting Complex, as their present location near the San Antonio airport is becoming too small. It was suggested to use the land across from the rifle and pistol range and use it as an extension of vendor's row. This would generate revenue for NSSA.

Blaser proposed a general term lease for 2-5 acres depending on the water supply. This would be a 20 year term with a 20 year extension. The Market rate is \$12,000 per annum for 2 acres.

All costs would be passed through to the leasee, including taxes, insurance and use of the facility. It would also provide access and security for the location. Effects of future sale or relocation of National Shooting Complex were discussed, including termination of the lease and relocation of Blaser. Construction costs of \$500,000 to \$1,000,000 for the building were discussed and the building would be owned by the NSSA at the end of the lease.

There was a request to continue with the due diligence of the proposal. There would be no daily traffic, THIS WOULD NOT BE A RETAIL OPERATION, but for dealers only.

Jim Davidson said if only Blaser participated in the plan, the cost does not warrant the expenditure at \$ 12,000/ annum. Mr. Davidson said it would be better to sell the land than lease it.

A meeting will be held Friday Oct. 9, 2009 at 3:00 with all the mfgs, Don Snyder, Louise Terry , and Bill Batty to see if any are interested in being part of a Shooting Industry Park with Blaser.

There was a motion by Wayne Black, second by Jim Gast to approve Ben Kaplan, Barry Rich, (?) Mathews, and the past president as the audit committee. Approved unanimously.

Sherry Kerr will take over the field agent program from Barbara Sheldon. Sherry will be paid \$3,500 for the first month and \$1,600/ mo. Thereafter. Quarterly written reports will be required to follow the results of the program and we can terminate at any time if the results do not warrant continuing. Motion by Wayne Black , Second by Jay Delphey, to give Sherry Kerr a 1 year contract for her work. Approved unanimously.

There were recommendations to save money on the Skeet Shooting Review. A contract starts December 31, 2009 with a new printing company.

Don Snyder discussed the Allied Van Lines Affinity program. This costs the organization nothing, and saves members money if they use Allied Van Lines when they move. Approximately 150 members move yearly.

Mr. Dave Johnson from zone 4 presented a SCTP program which Zone 4 uses very successfully.

Motion by Bill Wright, second by Wayne Black to Adjourn at 11:50 passed unanimously.

Submitted by: Bob De Francesco Secretary / Treasurer